



MDI
GURGAON

Management
Development
Institute



FINAL PLACEMENT REPORT

**PGPM, PGP-IM & PGP-HRM
BATCH OF 2018-20**

Foreword

With head held high and feet firmly on the ground, MDI Gurgaon, standing true to its legacy of excellence and constant growth, is elated and immensely proud to announce the successful completion of the Final Placement Process for the batch of 2018-20. The batch comprises **239** students from the PGPM programme, **60** students from PGP-IM programme and **60** students from the PGP-HRM programme.

Carrying forward the legacy of producing versatile professionals with a holistic outlook, MDI has continuously proved to be the first choice of industry. This is evidenced by the tremendous year-on-year response in the placement processes. It is a reflection of MDI's strong industry repute that **126** companies offered coveted roles across multiple domains during the Final Placement Process.

MDI garners industry interest due to its distinct student demographic, which exhibits diversity in terms of education, past work experience and gender. This final placement season witnessed **41** new recruiters and a **9.53%** rise in the average salary offered, reaffirming MDI's established position as one of the country's leading business schools.

The accolades and accomplishments achieved by MDI are a result of the industrious efforts put forth by our faculty and administration. Our illustrious alumni, who meritoriously continue to further the brand of MDI have been instrumental in the success of our Final Placements. MDI is grateful for the magnanimity shown by its patrons and vows to nurture its students to be thought leaders and change masters of the future.



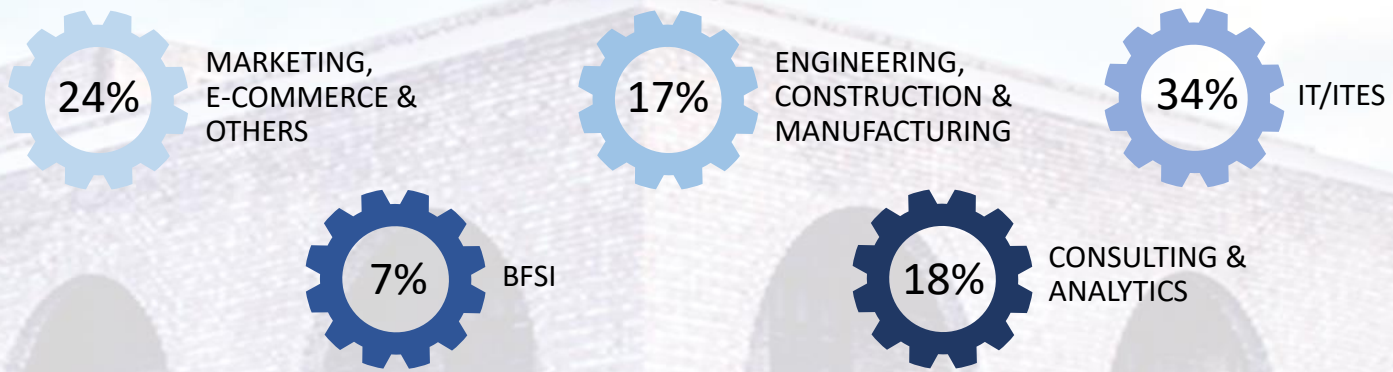
Junior Placement Committee

Batch Profile

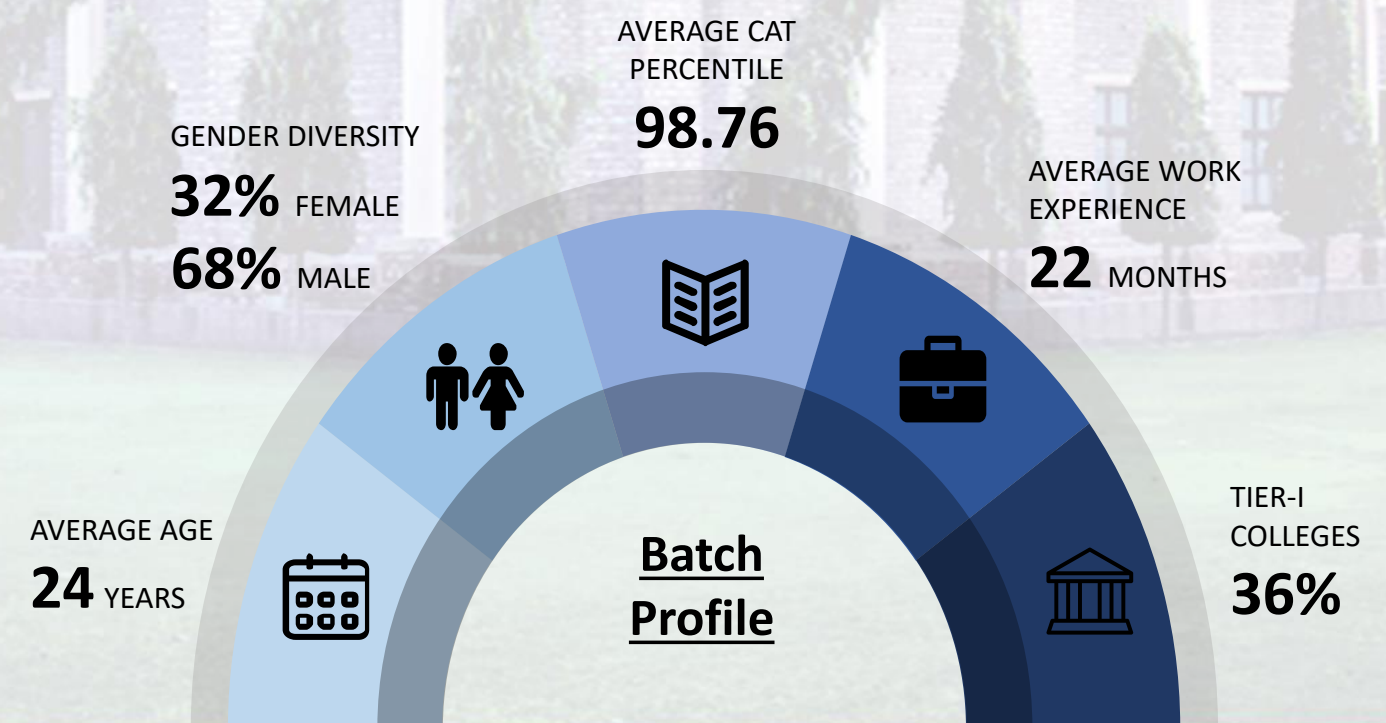
Work Experience Duration



Work Experience Industry

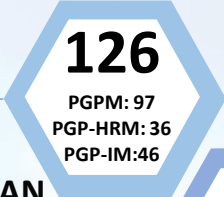


Diversity In Education



Highlights

NUMBER OF COMPANIES



MEDIAN SALARY



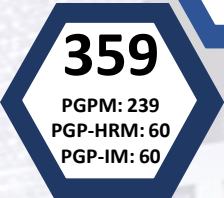
AVERAGE SALARY



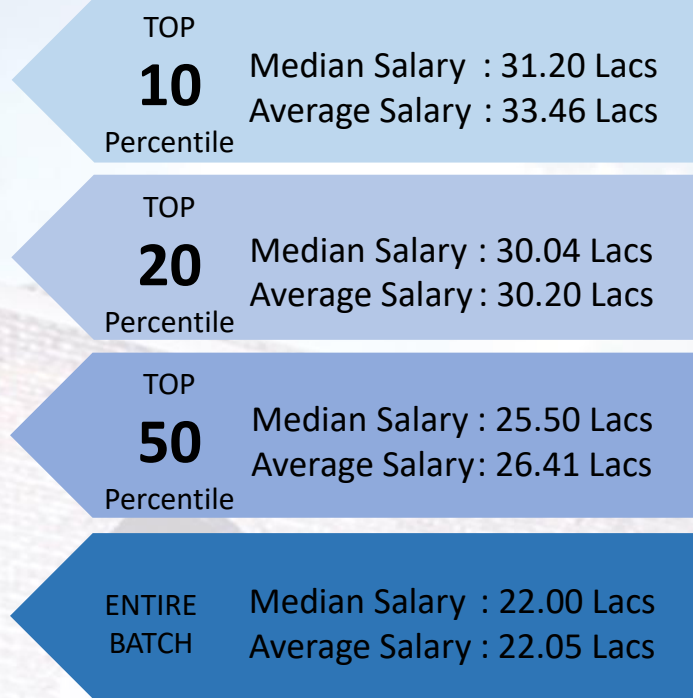
HIGHEST SALARY



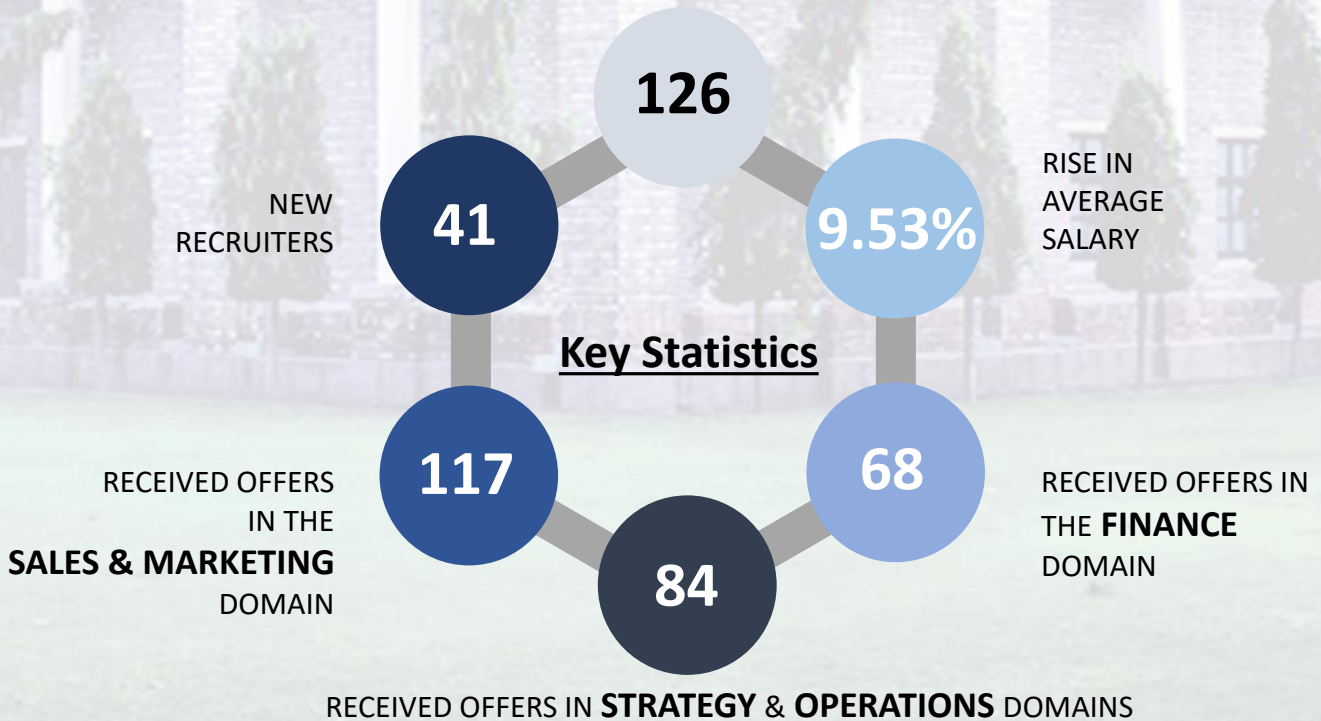
BATCH SIZE



Salary Categorization



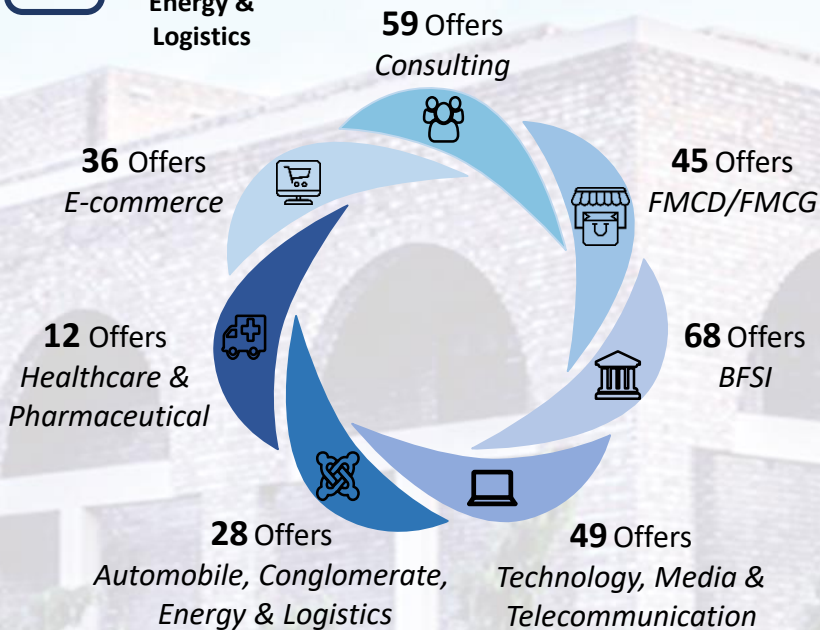
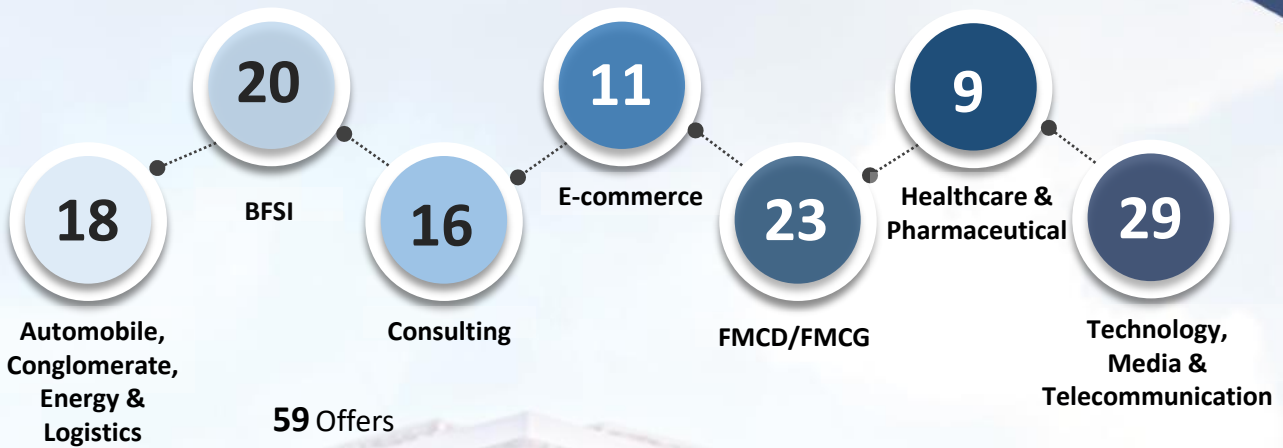
RECEIVED PRE-PLACEMENT OFFERS



Note: All figures are mentioned in INR and are quoted for the entire year.

Sector-Wise Highlights

Recruiters

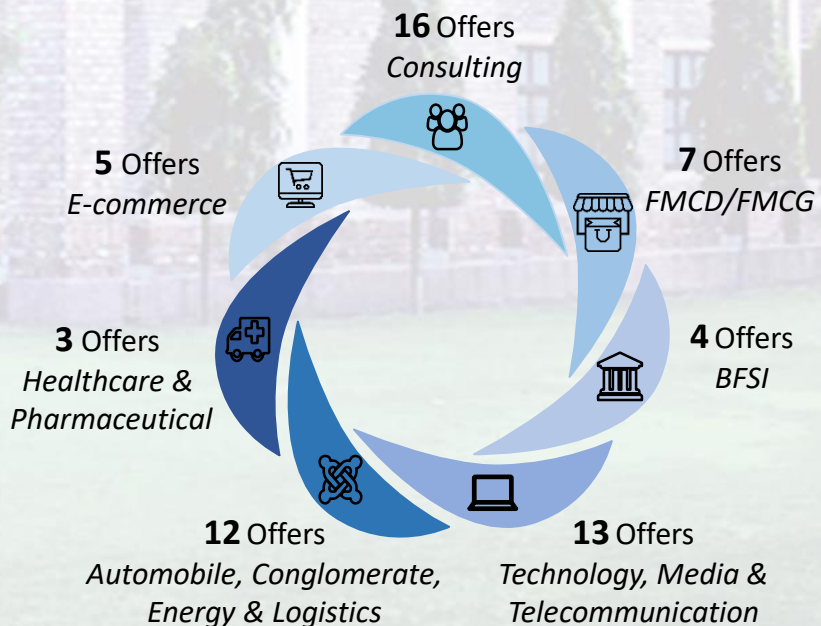


PGPM & PGP-IM

- Highest salary in **E-commerce** sector
- More than **38%** of the offers were made in **BFSI** and **FMCD/FMCG** sector
- More than **50%** of the batch secured a salary of **INR 22 Lacs** or more

PGP-HRM

- Highest salary in **E-commerce** sector
- More than **28%** of the offers were made in **BFSI** and **Technology, Media & Telecommunication** sector
- More than **50%** of the batch secured a salary of **INR 22 Lacs** or more



Note: All figures are mentioned in INR and are quoted for the entire year.

Function-Wise Highlights

Sales & Marketing



FMCG stalwarts like Nestlé and Tata Consumer Products Ltd. were first time recruiters. Top FMCG companies such as Asian Paints, Coca-Cola, ITC Ltd., L'Oréal, Marico and Mars reinstated their faith in the talent of MDI. Big names in the Pharmaceutical sector such as Eli Lilly and Company, Fresenius Medical Care and GSK Pharmaceuticals strengthened MDI's position in the Healthcare domain. Airtel and Godrej Industries Ltd. were major recruiters and revisited the campus with renewed enthusiasm.

Airtel	AkzoNobel	Asian Paints	AstraZeneca
Bajaj Auto	BCCL	Boston Scientific	Bridgestone
Castrol	Coca-Cola	Dell	Eli Lilly and Company
Flipkart	Fresenius Medical Care	Godrej Industries Ltd.	Grofers
GSK Pharmaceuticals	Hero Electronix	ITC Ltd.	JCB
Jindal Stainless Ltd.	Jubilant FoodWorks	Kohler	Lenovo
Limeroad	L'Oréal	Luminous Power Technologies	MakeMyTrip
Marico	Mars	More Retail	Nestlé
Next Education	Novozymes	OYO Rooms	PepsiCo
Philips India	PhonePe	Pidilite Industries Ltd.	Rockwell Automation
RPG Group	RPSG	Samsung	Tata Steel
Tata Consumer Products Ltd.	The Quarry Gallery	Turtlemint	ValueLabs
Vodafone Idea	Vodafone Shared Services	Xiaomi	Yum! Brands

Investment banking roles were offered by companies such as Goldman Sachs, HSBC STG, JPMorgan Chase & Co., Langham Capital and Nomura. The Finance function saw us initiate relationship with coveted recruiters such as Bank of America, Société Générale and State Street, to name a few. Banking and coveted treasury roles were offered by our prominent recruiters such as Axis Bank, HSBC Bank, ICICI Bank, IDFC First Bank and YES Bank. Corporate finance roles were also offered by L'Oréal, Mahindra Comviva, Mars and OYO Rooms amongst others.

Finance



American Express	Axis Bank	Bank of America	CRISIL Ltd.
General Electric	Goldman Sachs	HSBC Bank	HSBC STG
ICICI Bank	IDFC First Bank	JPMorgan Chase & Co.	Langham Capital
L'Oréal	Mahindra Comviva	Mars	Nomura
OYO Rooms	RBL	Société Générale	State Street
Synergy Consulting	YES Bank		

Operations & Technology



Leading organizations such as Delhivery and Ninjacart were first time recruiters, while top companies like Amazon, Maersk GSC and Uber recruited for their coveted roles in the Operations domain.

Amazon	Amway	Bridgestone	Cairn India
Capgemini	Citibank	Cognizant	Delhivery
Gemini Solutions	Genpact	Hexaware	Hindustan Coca Cola Beverages
Maersk GSC	Mahindra Comviva	Mars	Moglix
Ninjacart	Sprinklr	Sterlite Technologies Ltd.	Tata Sky
Tata Steel	Uber	Wipro	

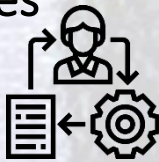
General Management & Consulting function saw us initiating engagement with Compass Group India and Tech Mahindra. Major conglomerates such as Hinduja Group, JSW Group and Reliance Industries Ltd. reinstated their trust in MDI's pool of talent. Top consulting firms such as Deloitte USI, McKinsey Digital and PwC US Advisory continued to offer coveted roles.

General Management & Consulting



Accenture	ACT Fibernet	Acuvon Consulting	Airtel
Bain Capability Network	Compass Group India	Deloitte USI	Everest Group
EXL Service	EY GDS	Godrej Industries Ltd.	Hinduja Group
Infosys Consulting	JSW Group	KPMG	Max Life Insurance
McKinsey Digital	PwC India	PwC US Advisory	Reliance Industries Ltd.
SirionLabs	State Street	Tech Mahindra	

Human Resources



Human Resources domain witnessed continued patronage from industry, with recruiters such as Aditya Birla Group, Airtel, Amazon, ITC Ltd., Marico, OYO Rooms, and Reliance Industries Ltd. extending offers. MDI reinforced its position as the institute of choice for premier recruiters in the HR domain with participation by multiple new recruiters including Aon Consulting and Hero MotoCorp.

Accenture	Aditya Birla Group	Airtel	Amazon
Aon Consulting	Cipla	Cognizant	Deloitte India
Dr Lal PathLabs	Dr. Reddy's Laboratories	Edelweiss	EY
Flipkart	Genpact	Hero MotoCorp	IBM
ICICI Bank	IDFC First Bank	Info Edge	ITC Ltd.
JCB	KRIBHCO	KPMG	Larsen & Toubro
Marico	Mercer	OYO Rooms	PepsiCo
PwC US Advisory	Raam Group	Reliance Industries Ltd.	RPSG
Sterlite Technologies Ltd.	Tata Sky	Tata Consumer Products Ltd.	WNS Global Services

Thank You

Expressing Gratitude

We would like to express our gratitude to Director, Dean and the entire faculty at MDI Gurgaon for extending their continuous support and motivating us. We are grateful to our distinguished alumni who have helped us in building great relationships with esteemed brands and in hosting them on campus. Our alumni have been instrumental in providing guidance through interactive sessions, which have helped students gain diverse perspectives of the industry. We are thankful to the recruiters for their continued belief in MDI and look forward to strengthening our association with them in the future.

Placement Committee



Prof. Kanwal Kapil
Dean – Placements, Alumni
Relations, Consulting and
Continuing Education



Prof. Vibhava Srivastava
Co-ordinator – Placements

Senior Placement Committee



Management Development Institute

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